

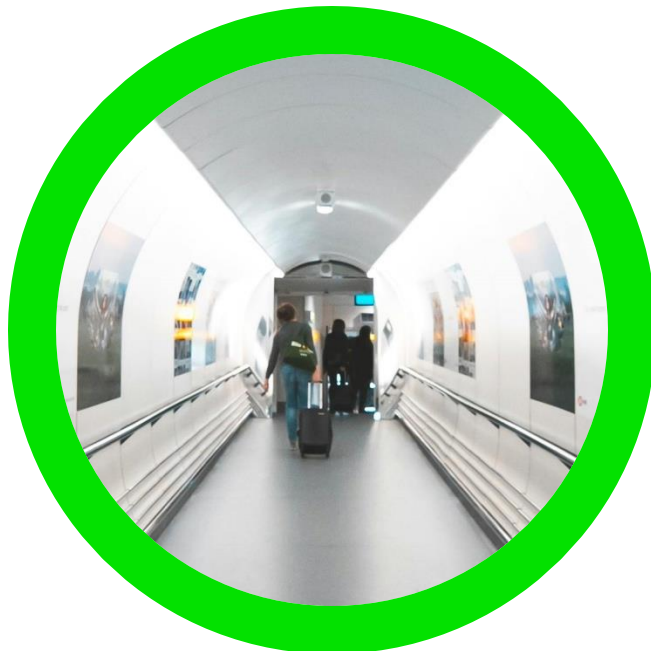


Airports Value Proposition **Empowering** your digital journey

October 2024

1. Getronics: an airport *"one stop shop"*

We are **the only technology partner** able to cover **all the integral needs** of an airport.



Smart Airport & Traveller Experience
Integrated Solutions



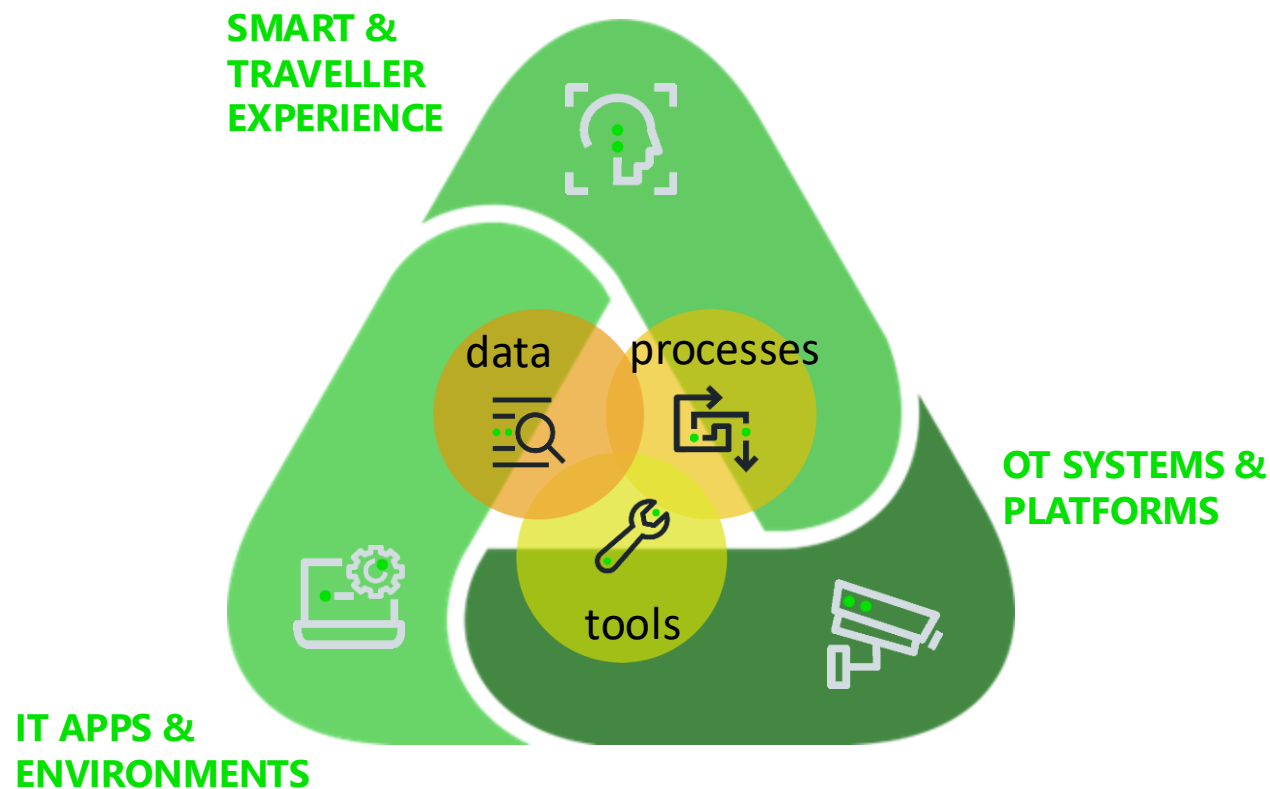
"End to End" IT Operations
Managed Services



OT Supervision & Control
Management & Support

Total Airport Management Getronics Services & Capabilities

Whatever the need for an airport's digital transformation strategy, **Getronics** is there to accompany it on the **journey** and the **roadmap** needed to implement it.



The airport **traveller journey**: covering all **stages** and **touchpoints**

✓ Addressing the “pains”

- Potential delays
- Customer service
- Waiting times
- Bagagge issues
- Security

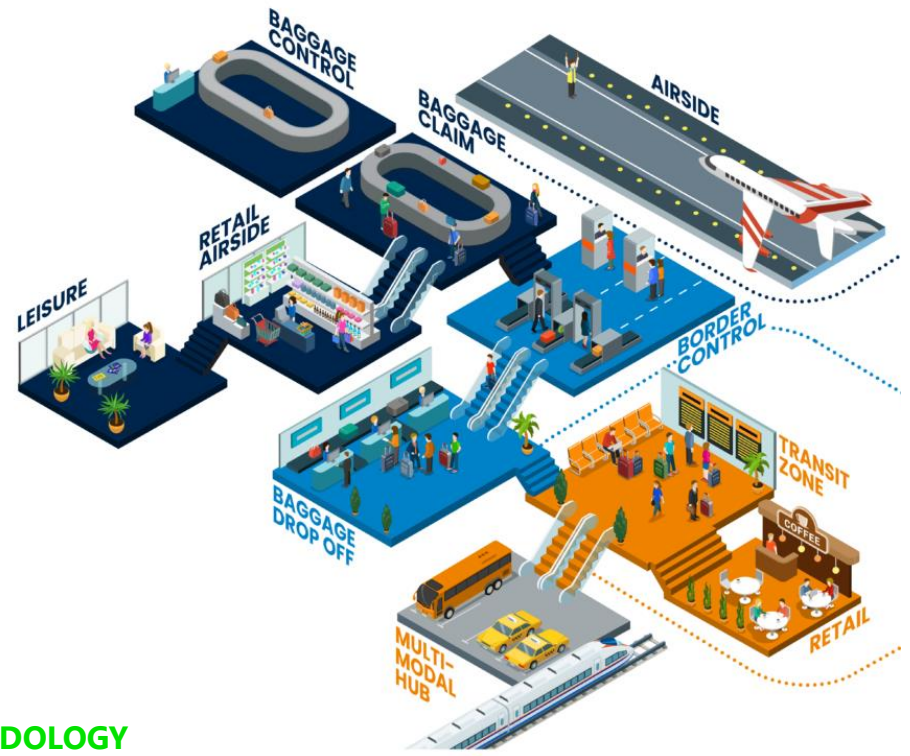
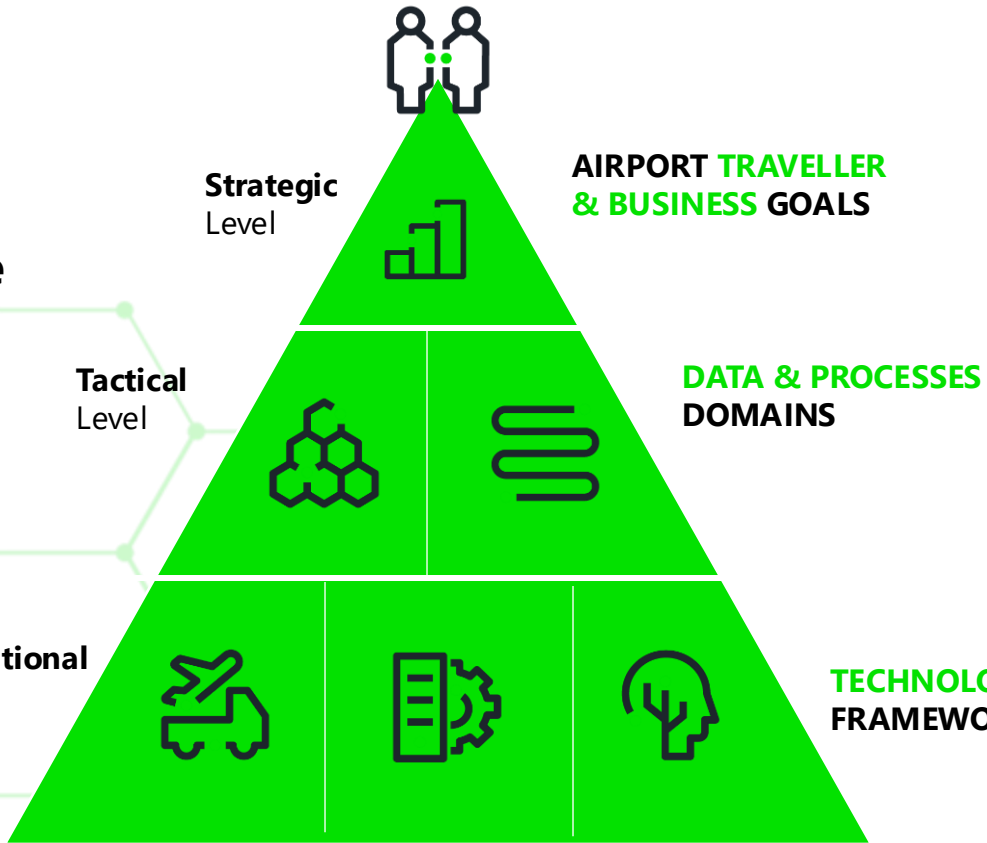
❖ Maximizing the “gains”

- Convenience
- Price
- Flexibility
- Support
- Comfort
- Safety



A comprehensive vision, and a unique reference model

Getronics
DARM
Digital
Airport
Reference
Model



A 360° approach and roadmap

Smart Airport & Traveller Experience Value Proposition



**SMART &
CUSTOMER
EXPERIENCE**

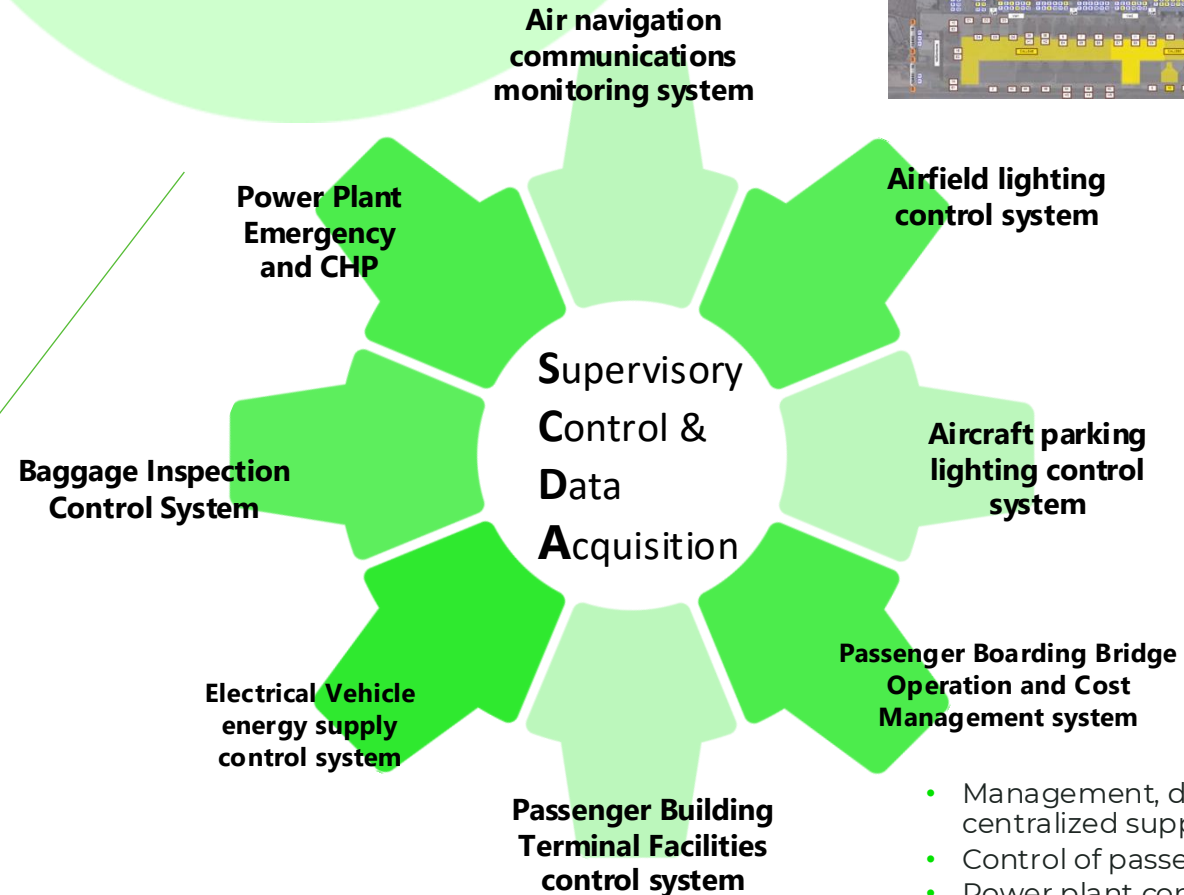
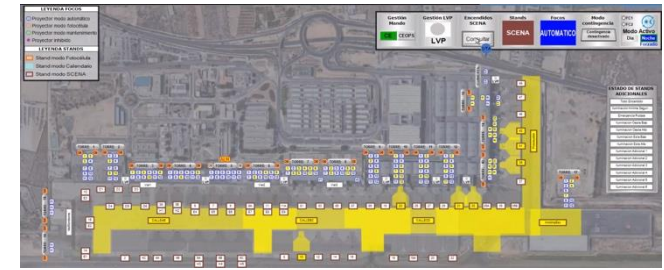
- ✓ Passenger Safety
- ✓ Surface Access
- ✓ Smart Parking
- ✓ Queue Management
- ✓ Wayfinding
- ✓ Commercial
- ✓ Automated Communication

**OT SYSTEMS &
PLATFORMS**

**IT APPS &
ENVIRONMENTS**

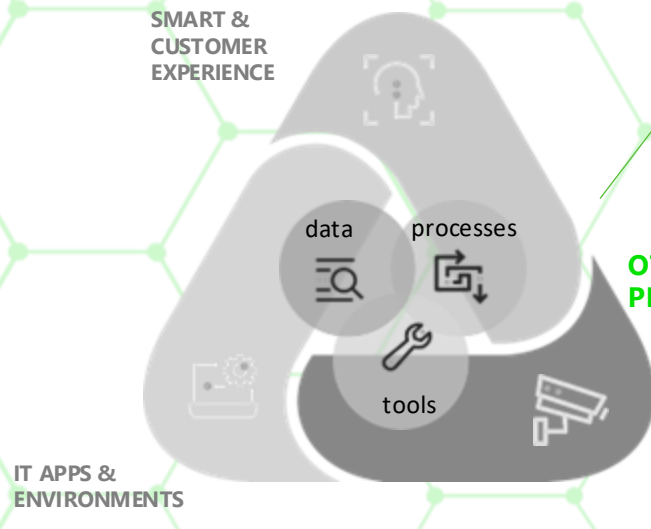


Airport OT Systems & Platforms Monitoring & Control



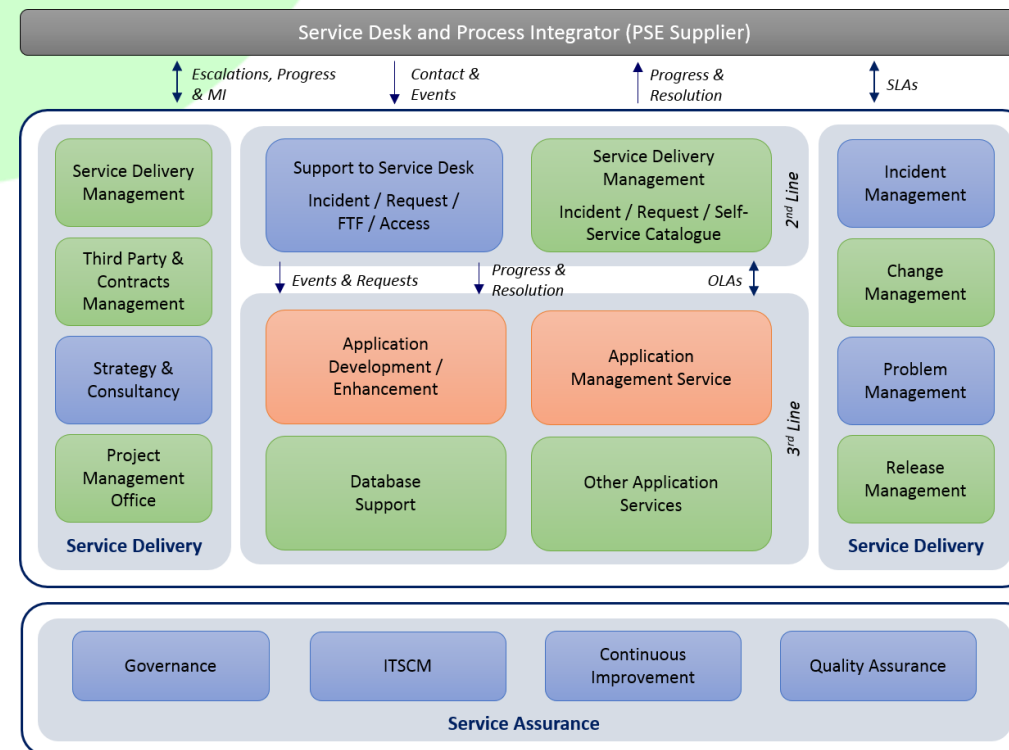
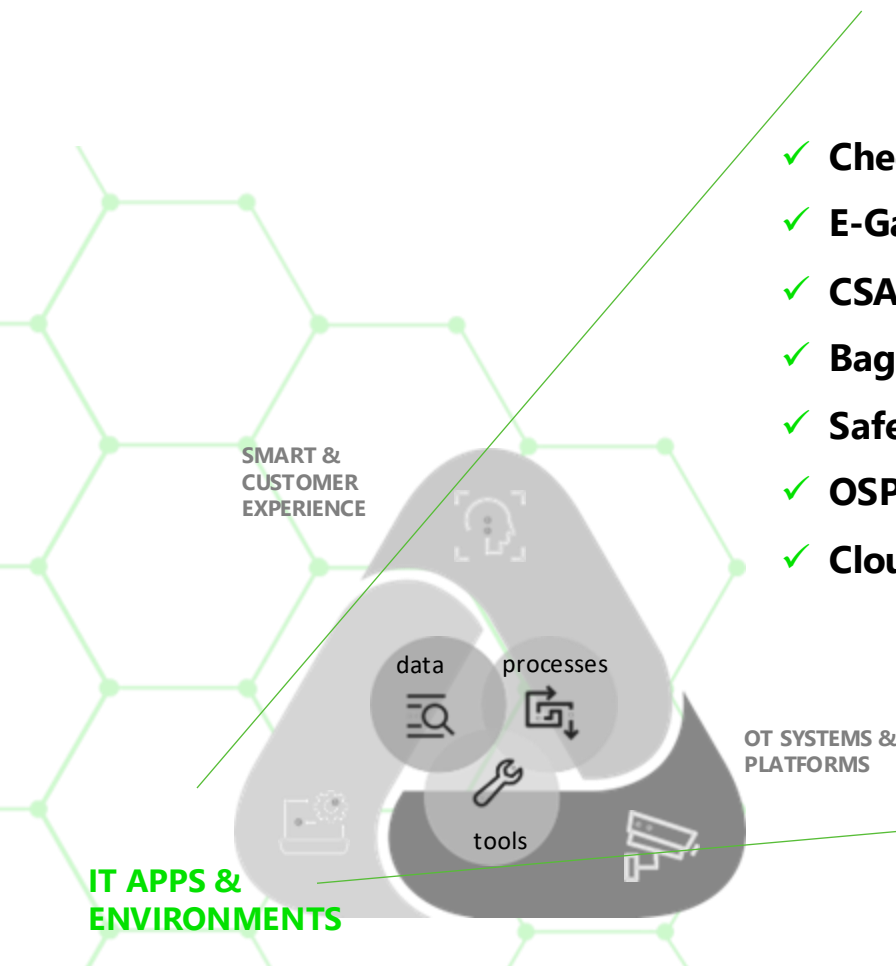
- Management, development and centralized support of OT Systems.
- Control of passenger terminals
- Power plant control system
- Airfield lighting control system
- Environmental control systems.

OT SYSTEMS & PLATFORMS



Airport IT Apps & Environments Experience Value Proposition

- ✓ **Check-in**
- ✓ **E-Gates**
- ✓ **CSA**
- ✓ **Baggage**
- ✓ **Safedock**
- ✓ **OSP**
- ✓ **Cloud Display Systems**



- Enable innovation and growth
- Transform End User Experience through IT
- Increase Operational Business Process Efficiency
- Increase IT Efficiency

Getronics DARM

Outcomes & Benefits

Passenger Benefits

Passengers must have easy, accurate, and timely access to flight information.



Information

Customers' movement must flow efficiently.



Passenger Flow

Passengers can enjoy a clean and secure environment.



Safety

Passengers must be in a comfortable environment.



Comfort

Relaxed, informed passengers will access services that allow them to take advantage of their dwell time.



Services

Airport Benefits

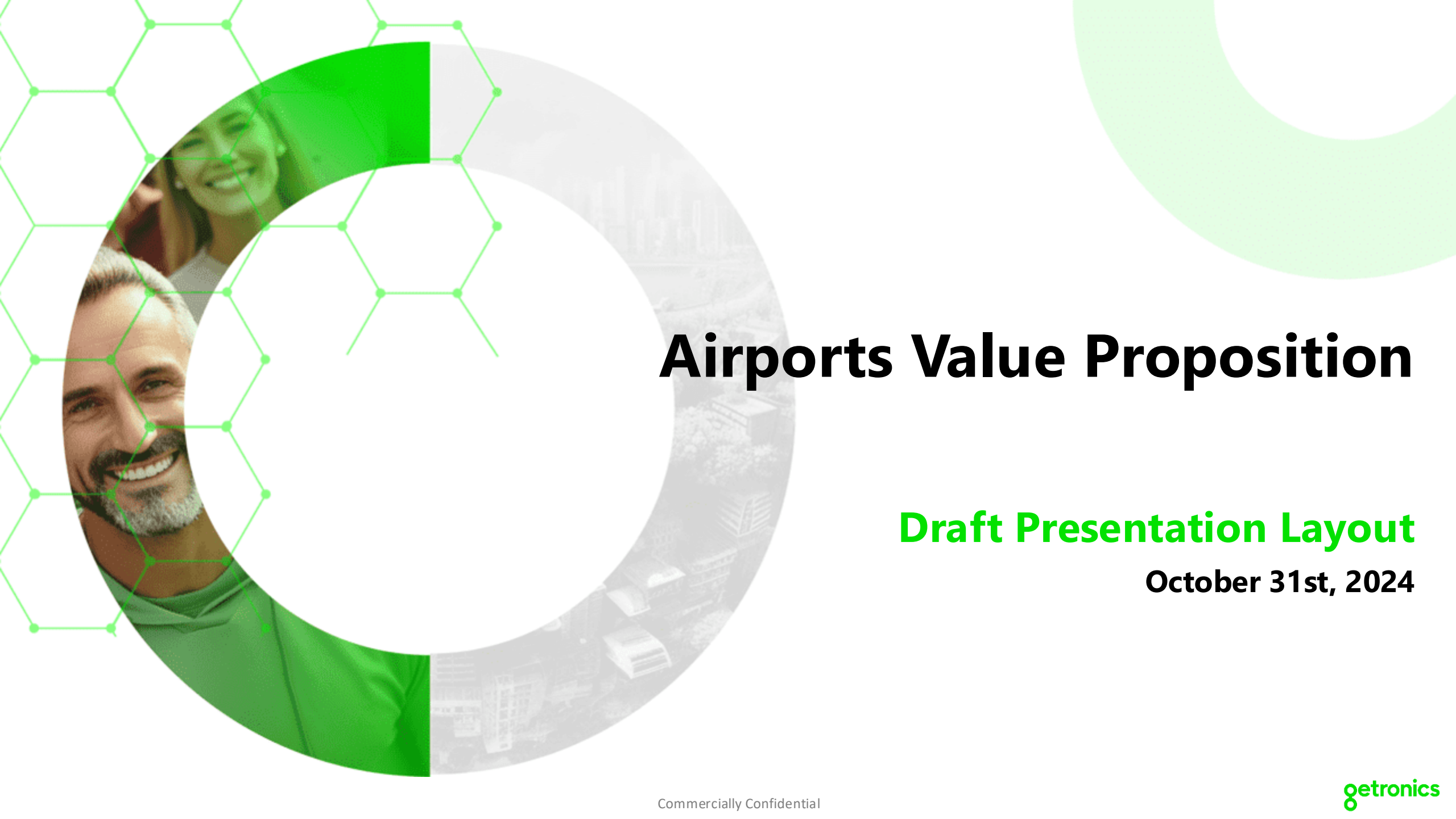
Information points and call centers can deal with important, more urgent tasks.

A better passenger flow enables enhanced use of airport facilities. Ultimately it also enables more flights and passengers to be handled.

Seamless orchestration of maintenance, security and cleaning services.

Drive competitive advantage through better services and experience.

Additional revenue through retail, hospitality and commercial areas.



Airports Value Proposition

Draft Presentation Layout

October 31st, 2024